"Users days/ equivalent"

Inputs extracted from the presentations made by the NCCs Netherlands, Bulgaria, Latvia

On April 29th 2024







Best practices guide

From the "Do's and don'ts industry workshops"

EuroCC2 & CASTIEL2

Summer 2024

With NCCs Netherlands, Bulgaria, Latvia

Industry interaction

Questions & issues

- People are not familiar with new technologies HPC+
- The current state-of-the-art is not evident for the companies
- What are the infrastructure and services available?
- How can a company use these?
- Even experts are not aware of the opportunities!

NCC Bulgaria

DO's

equivalent"

Explain the **OPPORTUNITIES** offered by the EuroCC2 network at well-attended forums.

- Allow time and space for ideas to fertilize
- Engage real domain experts in the conversations

Create a series of infographics to display more information

 Add context with visual cues - people remember visuals 6x longer than text

"Users days/



DO's

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Communication tips

- >When organizing HPC Breakfast events: **Use breakfast elements in visual** communication
- ➤ Use an **Eventbrite platform** to get the (free) registrations
- Take opportunity of participating to national events
- ➤ Use the EuroCC platforms to disseminate the success stories
- ➤ Highlight the potential costs reduction thanks to HPC

Keep tracks

- >Useful tool: Airtable.com to keep tracks on the client's journey
- Establish a **clear workflow** to interact with leads met during your events

Organization of the event

- > Events usually more attended in Urban contexts than in Regional contexts
- **➢On-site >>> Online** to interact with industry
- ➤ Benefit from **the venues of your associated partners** to avoid paying for their rental ©

NCC Latvia

DO'S

"Users days/ equivalent"



- ➤ Use Call for Proposals
- ➤ Provide enough time to network
- ➤ Speakers that can talk about their use cases, best practises, how did they solve problems
- ► Have all phone numbers of speakers
- ► Ask speakers for pdf's of the presentation to put online before they are going to speak



- >Use an authentic venue or that fits your theme
- Start at least 10 months in advance with securing venue + date
- ➤ Provide vegetarian/vegan food (sustainability)
- ➤ Create a good relationship with the event manager from the venue
- ➤ Be in touch with the person who is responsible from audiovisual
- ➤ Make sure there is enough space for people to enter and to get their badge



► Involve the speakers (toolkit) ➤ Create a brand manual

- ➤ Start early and build up -Spread tasks
- ➤ Content Calender for Socials - Create a nice general presentation (Canva)
- ➤ Use an event app
- ➤ Have 5 professional photos ready to be published - at the end of the event

NCC Netherlands

Be CAREFUL about:

"Users days/ equivalent" Avoid having too big Programme Committees (#manageable)

Check climate control in venue

Have a space available where visitors can have a meeting

Give more space for 'activities'

Don't do everything yourself with regards to communication

NCC Netherlands







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